

Message Text

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PAGE 01 QUITO 04653 301733Z

67

ACTION ARA-10

INFO OCT-01 ISO-00 COME-00 EB-07 OFA-01 OES-03 L-03 /025 W

----- 128420

R 301435Z JUN 75

FM AMEMBASSY QUITO

TO AMCONSUL GUAYAQUIL

INFO SECSTATE WASHDC 6154

LIMITED OFFICIAL USE QUITO 4653

E.O. 11652: N/A

TAGS: BFOL, EC

SUBJECT: FOREIGN GOVERNMENT TENDER: FISHING RESEARCH VESSEL

FOLLOWING RECEIVED FROM USDOC JUNE 26 BEING REPEATED FOR YOUR ACTION
AND INFO:

LIMITED OFFICIAL USE USDOC WASHDC 09791

E.O. 11652: N/A

TAGS: BFOL, EC

REF: A) STATE A-1168, B) QUITO 2813,

C) QUITO 3661, D) QUITO 4043

SUBJECT: FOREIGN GOVERNMENT TENDER

1) HAVE MADE INQUIRIES WITH RESPECT TO TENDER 0051
BEING UPDATED AND HAVE FOUND VERY LITTLE INTEREST ON
PART OF PARTICIPANTS IN EARLIER TENDER.

2) OTHER BUILDERS MAY BECOME INTERESTED, BUT MAY REFUSE
TO PARTICIPATE FOR REASONS LISTED BELOW AND GIVEN BY
EARLIER PARTICIPANTS.

A) CONSIDER COSTS OF SPECIFICATIONS AND DOCUMENTATION
TOO HIGH.

B) CONSIDER DEADLINE OF AUGUST 25TH IMPOSSIBLE TO MEET

C) NONE WOULD CONSIDER TRAVELING TO QUITO (AS EXPRESSED
BY ONE) CHASING A WILL-OF-THE-WISP.

D) EARLIER PARTICIPANTS WERE NOT REQUIRED TO SUBMIT
THEIR OFFERS IN PERSON. OFFERS WERE MAILED. ALL
WOULD OPPOSE APPOINTING AN AGENT IN ECUADOR

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WHOSE QUALIFICATIONS AND VALUE TO THE AMERICAN BUILDERS

WOULD BE QUESTIONABLE.

3) WE BELIEVE DISCREET HANDLING WITH DIRECTOR OF
INSTITUTO NACIONAL DE PESCA MAY SOMEWHAT SIMPLIFY PRO-
CEDURE FOR SUBMITTING OFFERS, AND POSSIBLY CONSULTATION
WITH ONLY ONE ORGANIZATION RE SPECIFICATIONS MAY AVOID
CONFLICTING OPINIONS.

4) PLEASE ADVISE.

BREWSTER

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Message Attributes

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Margaret P. Grafeld
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06 JUL 2006

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To: GUAYAQUIL
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